

2018-19 Nutrition Services Prime Vendor RFP

Questions/Answers

Updated 5/10/18

Question 1 - I have a question that I would like a little clarification on the Cost Plus Fix Fee as it relates to the two paragraphs below. Are you stating that the Cost Plus Fixed Fee remain for the term of the contract or the delivered manufacture cost to the distributor remain firm for the term of the contract?

As you know manufacturing pricing can change from time to time. Just want to make sure that I'm understanding correctly. Hopefully my questions makes sense.

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Costs on this proposal shall be firm for the entire term, July 1, 2018 through June 30, 2019, however there will be a chance for a midterm cost adjustment with proof of a manufacturer increase of 5% or greater only. Commodity Net Off Invoice products included in this bid are not eligible for mid-year price adjustments.

Answer from Ronda McCullick - The district's purchase price of each item is to remain firm for the contract period of 1 year as specified. However, as noted on the bid, a mid-term price adjustment is allowable with proof of a manufacture's price increase of 5% or greater.

Question 2 - . We have a clarification question regarding the market basket. Is there a week in which you would like us to price out the items (i.e. April 2-6, 2018), or are you looking for next year's (18/19) school pricing?

Answer from Ronda McCullick - We do not do a Market Basket. We are asking for pricing on all bid items in our book for 18/19 school year's pricing.

Question 3 - There are several items that Mrs. Clark's Foods could supply on an "approved equivalent" basis.

They are:

- Lemon Juice, 12/32 oz
- RC Ranch cups, 216/1.5 oz
- Salsa PC, 180/2 oz,
- BBQ Sauce, 4/1 gal

Answer from Ronda McCullick - We would accept Mrs. Clark's lemon juice as an approved alternate, but the other items have higher calories and/or fat and we don't have flexibility on condiments because the USDA calorie levels are so low.