



ADDENDUM 1

RFB NUMBER:	TE1110 – Backup & Disaster Recovery Implementation
ADDENDUM NUMBER:	1
ADDENDUM ISSUED:	10/26/2020

I. QUESTIONS & ANSWERS

The following questions are as they were presented to Park Hill School District. The answers to said questions have been answered as completely and accurately as possible.

Q1: Will Park Hill School District accept a bid response for an alternative solution to Dell/Rubrik?

A1: Dell/Rubrik solutions are the only two being considered at this time.

Q2: I am reaching out about this bid to ask if IBM would be able to bid on this as well or if the RFP is only for Dell? Please advise.

A2: Dell/Rubrik solutions are the only two being considered at this time.

Q3: What is the requirement for the primary vs secondary tier on the storage? Is cloud desirable or an option?
• If multiple storage tiers are a candidate, what are the recovery times required of those vs primary tier?

A3: We would like 30+ TB of Primary storage replicated between two sites, and 48+ TB of Secondary storage at a single site. SLAs will be flexible within selected solution, with RTO on secondary storage being flexible. We prefer an option with the ability to connect to Public Cloud storage, but are not planning to utilize public cloud storage at this time.

Q4: Do you require all components of an Air-Gapped Recovery solution or will any equipment (Firewall, Switches, etc) and services (Subscriptions, Annual or Monthly Costs, etc) be sized/acquired outside of this scope?

A4: Scope only includes hardware and services required for operation of backup and security appliances. Any additional suggested hardware can be added to solutions as a separate line item and noted accordingly in your attached quote.

Q5: For the analytics engine (Cyber Sense) do you require hardware to supports that component or will that be considered outside of this scope?

A5: Yes, all necessary equipment should be included. Any additional suggested hardware can be added to solutions as a separate line item and noted accordingly in your attached quote.

Q6: What is the backup/replication software that is currently being used?

A6: This information has already been shared with Dell and Rubrik.



Q7: What applications are you protecting in your environment?

A7: This information has already been shared with Dell and Rubrik.

Q8: How much disk space requires protection?

A8: This information has already been shared with Dell and Rubrik.

Q9: Would you consider a managed Cyber Recovery as a Service?

A9: Not at this time.

Q10: Do you want the entire solution to be housed on just the hardware referenced on the RFP? Or are you ok pulling in servers not referenced on the builds to host some of the software?

A10: Please quote one or both options as requested and attach your separate line item quote.



III. ACKNOWLEDGEMENT

Each bidder shall acknowledge receipt of this Addendum No. 1 of Bid No. *TE1110 – Backup & Disaster Recovery Implementation* by his/her signature affixed hereto and shall attach this Addendum to the original proposal submitted. Failure to sign and submit this addendum may render your proposal Non-Responsive.

Certification by Bidder:

Signature: _____ Date: _____

Title: _____ Company: _____